Case 5:04-cv-60278-MOB-MKM Document 11 Filed 07/11/05 Page 1 of 50

## UNITED STATES DISTRICT COURT IN THE EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

GEORGE MANIRE,

Plaintiff

-VS-

CASE NO. 04-60278

AMERICAN EQUITY MORTGAGE

JUDGE: MARIANNE O. BATTANI

Defendant

SEQUARA M. HENRY (P65526) Attorney for Plaintiff 30500 Van Dyke, Suite 700 Warren, Michigan 48093 (586) 574-4400

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J. BENJAMIN DOLAN (P47839) Attorney for Defendant 38525 Woodward Ave., Suite 2000 Bloomfield Hills, MI 48304 (248) 433-7535

## PLAINTIFF'S RESPONSE TO DEFENDANT'S MOTION FOR SUMMARY JUDGMENT PURSUANT TO RULE 56

Plaintiff George Manire relies on the facts and law set forth in the accompanying Brief in Support of Plaintiffs Response to Defendant's Motion for Summary Judgment pursuant to Rule 56 for its Motion.

Respectfully submitted,

UAW LEGAL SERVICES PLAN By: \$EQUARA M. HENRY (P65526)

30500 VAN DYKE, SUITE 700

WARREN, MI 48093

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Dated: July 8, 2005

### UNITED STATES DISTRICT COURT IN THE EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

GEORGE MANIRE,

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-VS-

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BRIEF IN SUPPORT OF PLAINTIFF'S RESPONSE TO DEFENDANT'S MOTION FOR SUMMARY JUDGMENT PURSUANT TO RULE 56

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### **QUESTIONS PRESENTED**

I. Whether Counts I. and II. of Plaintiffs complaint (intentional and Negligent Misrepresentation) should be dismissed pursuant to Fed.R.Civ.P. 56?

Plaintiff says "No"

II. Whether Count III of Plaintiff's Complaint (Breach of Contract) should be dismissed pursuant to Fed.R.Civ.P. 56?

Plaintiff says "No"

III. Whether Count IV (Violation of the Equal Credit Opportunity Act) should be dismissed pursuant to Fed.R.Civ.P. 56?

Plaintiff says "No"

## **CONTROLLING AUTHORITIES**

## Case Law

Celetex Corp. v. Catrett, 477 U.S. 317, 322 (1986)

## **Statutes**

15 U.S.C. 1691 (d)

## Court Rules

Fed. R. Civ. P. 56

### I. INTRODUCTION

In this action, Plaintiff, George Manire ("Manire") filed a Complaint against Defendant American Equity Mortgage, Inc ("Defendant") based upon intentional and negligent misrepresentations that were made by Defendant, breach of contract and violations of the Equal Credit Opportunity Act.

During the course of the sale of the loan, Defendant and its agents, intentionally and knowingly made, or caused to be made, the misrepresentations regarding the loan agreement, intending that they be relied upon by Plaintiff. Representative, Morris Wilson ("Wilson") represented that there would be a reduction in the interest rate of Manire's Mortgage from 8.0% to 6.45 % in six months after closing the loan. In pressuring Manire to refinance his loan with Defendant, Wilson represented to Manire that after six months he would get a lower interest rate. Therefore, according to Wilson it was in Manire's best interest to refinance now and wait six-months to get a 6.45% interest rate.

Defendant and its agents knew that the representations were not true, or made them with reckless disregard for the truth. Manire relied on the misrepresentations to his detriment and Defendant intended that they be relied upon. Without these misrepresentations, Manire would not have agreed to refinance his home with Defendant because Plaintiff already had an 8.3 % interest rate on \$130,000 loan with National City. (Deposition transcript ("Dep tr") of George Manire, p 9) Why would he refinance his loan to 8.0% interest rate on \$144,000 to pull out \$3,978.26?

A couple of months later, Manire was again promised the same 6.45% interest rate by Eric Meadow in May 2004. Manire has yet to receive the 6.45% interest rate as promised twice by Defendant.

Accordingly, George Manire respectfully request that this Court Deny Defendant's Motion for Summary Judgment and proceed to trial on this matter.

#### II. STATEMENT OF FACTS

The facts regarding Manire's contacting Defendant regarding information about refinancing his home are undisputed. In January 2004, Manire contacted Defendant for information concerning refinancing his loan. (Manire Dep tr, p 8-9). Manire contacted Defendant after hearing a radio advertisement advertising a six point interest loan with semi-good credit (Manire Dep tr, p-8-9). Wilson was the loan officer assigned to Manire's file. (Deposition Transcript of Morris Wilson, p 6). Manire executed a loan application with Defendant for a loan of \$144,000 at 8.0 % interest rate, with the promise of a reduction to 6.45% interest rate after six months. Thereafter, Wilson notified Manire by telephone that his loan had been approved (Wilson Dep tr, p 8). Neither Defendant nor Wilson sent out any letter informing Manire of the status of his loan with 30 days of the application in violation of the Equal Credit Opportunity Act.

On January 29, 2004, Manire executed a Note and Mortgage in the amount of \$144,000 with an interest rate of 8.0%, all in reliance by Defendant of the reduction to 6.45% interest rate in six months. (Exhibit A). At the closing, disbursements of \$3,978.26 were used to pay off Manire's small credit card debt.

Defendant sold the Manire's Note and Mortgage to New Century Mortgage subsequent to closing the loan (Manire Dep tr, p 36). Once Manire received notice that his Note and Mortgage was sold to New Century; he contacted New Century regarding the 6.45% interest rate after six months. (Manire Dep tr, pp37-39). New Century was

unaware of any such agreement. Although there was nothing in the written loan agreement about the 6.45% interest rate. Manire relied on the representations and inducements by Wilson when refinancing his Mortgage with National City at \$130,000 at 8.3% interest rate to \$144,000 at 8.0% interest with Defendant. Manire did not receive any real benefits from refinancing his mortgage with Defendant. Defendant argues that Manire pulled cash out to pay off credit card debt. However, Manire only received disbursements of \$3,978.26 to pay off small credit card debt. These mortgages are not even comparable. Manire relied on the representation by Defendant to his detriment.

After receiving no resolution with New Century, Manire then contacted Defendant about the representations made by Wilson about the reduction of his loan to a 6.45% interest rate. Manire spoke to Eric Meadow, Great Lakes Area Manager ("Meadow") regarding his concerns with his loan (Manire Dep tr, pp 48-49). Manire explained the situation to Meadow and Meadow offered Manire either a return of a portion of his closing costs or a new loan (re-originated loan) with the same principal balance, but at an interest of 6.45% (Manire Dep tr, pp 52-53; and meadow Dep tr, pp 14-15). Manire chose the refinancing with the lower interest rate that he was promised originally.

Meadow faxed Manire a set of loan application documents in order to proceed with 6.45% interest rate he was promised once again by Meadow. On May 6, 2004, Manire executed and returned the second loan application documents to Defendant (Manire Dep tr, pp 54-55; Exhibits B). Manire mistakenly believed that the loan documents constituted the final Mortgage and he believed that he had a new Mortgage at \$144,000 at 6.45% interest (Manire Dep tr, pp 55-57). Defendant argues that the loan

was approved but Manire never closed on the second loan (Meadow Dep tr, Pp 8-9). However, Manire never received any notice of action on his application with 30 days. Defendant has a duty to notify Plaintiff of action on his application, explicit or implicit, within 30 days. (15 U.S.C. 1691(d), Reg B sec. 202.9) Defendant breached this duty because Plaintiff never received any notice of approval or adverse action rejecting his May 6, 2004 credit application within 30 days.

Defendant argues that the second loan approval expired and thereafter, Defendant sent a letter advising Manire that Loan approval was withdrawn. Manire was never in receipt of such a letter (Exhibit 12 of Manire Deposition). The letter is not dated nor signed by anyone. We have no idea when this letter was generated. The first mention of this letter was at the Manire Deposition held on May 25, 2005. Meadow never sent a letter to Manire describing any action taken on his loan application. (Dep transcript of Eric Meadow, P 11-12).

There are genuine issues of material fact and Defendant's Motion for Summary Judgment pursuant to Rue 56 should be denied and this matter set for trial.

#### III. ARGUMENT

#### A. Standard of Review

Rule 56(c) of the Federal Rules of Civil procedure provides that judgment; shall be rendered forthwith of the pleadings, depositions, answers to interrogatories, and admissions on file, together with affidavits, if any show that there is no genuine issue of material fact and that the moving party is entailed to judgment as a matter of law". Summary judgment is appropriate where the moving party demonstrates that there is no genuine issue of material fact as the to the existence of an essential element of the nonmoving party's case on which the nonmoving party would bear the burden of proof at trial. Celetex Corp. v. Catrett, 477 U.S. 317, 322 (1986).

# B. Whether Counts I. and II. of Plaintiffs Complaint (Intentional and Negligent Misrepresentation) should be dismissed pursuant to Fed.R.Civ.P. 56?

To establish a claim of misrepresentation, Manire must establish that: (1) Wilson made a material misrepresentation; (2) that it was false; (3) that when Wilson made the representation Wilson knew that it was false or made it recklessly; or (4) that Wilson made it with intention that Manire should act on it; (5) that Manire acted in reliance on it: and (6) Manire suffered damages. Manire has asserted from the very beginning that Wilson made material misrepresentations to him. The misrepresentation was false because Manire never received any such reduction in interest rate as promised. Neither Defendant nor Wilson ever intended to reduce Manire interest rate to 6.45%. By promising Manire the reduction in interest rate after six months Defendant and Wilson intended to Manire induce Manire into refinancing his Mortgage with Defendant. Manire went from \$130,000 8.3% interest

loan to \$144,000 8.0% interest relying on Wilson's promise. Manire did not receive any benefits from refinancing the loan with Defendant.

Accordingly, Counts I and II state genuine issues of material fact as to an essential element of Plaintiff's case and Defendant's Motion for Summary Judgment should be denied.

## C. Whether Count III of Plaintiff's Complaint (Breach of Contract) should be dismissed pursuant to Fed.R.Civ.P. 56?

Although there was nothing in the written loan agreement about the 6.45% interest rate. Manire relied on the misrcpresentations and fraudulent inducements by Wilson when refinancing his Mortgage with National City at \$130,000 at 8.3% interest rate to \$144,000 at 8.0% interest with Defendant. In fact Meadow never received an approval for Manire at a 6.45% interest rate. On June 3, 2004, a loan was approved at \$145,000 at 7.6% interest rate (Exhibit C). There is no documentation that Manire ever received an approval for 6.45% interest rate. Again, Defendant intentionally misrepresented facts to Manire after Meadow asserted that the interest rate quoted by home over the phone was the interest rate they Manire was approved for (Dep tr Meadow, pp 8-9).

Accordingly, Count III states genuine issues of material fact as to an essential element of Plaintiff's case and Defendant's Motion for Summary Judgment should be denied.

## D. Whether Count IV (Violation of the Equal Credit Opportunity Act) should be dismissed pursuant to Fed.R.Civ.P. 56?

Under the Equal Credit Opportunity Act ("ECOA"), (15 U.S.C. 1691(d), Reg B sec. 202.9) it specifically states that Defendant had a duty to notify Plaintiff of approval his application, explicit or implicit, within 30 days. (15 U.S.C. 1691(d), Reg B sec. 202.9) Defendant also had a duty to notify Manire of any adverse action. Defendant breached this duty because Plaintiff never received any notice of approval or adverse action rejecting his May 6, 2004 credit application within 30 days from Defendant.

Defendant argues that a letter was sent to Manire advising him that Loan approval was withdrawn. However, Manire never received a letter because no letter was ever sent to Manire. The first mention of and production of this letter by the Defendant was at the Manire Deposition held on May 25, 2005. (Exhibit 12 of Manire Deposition). The letter is not dated nor signed by anyone. We have no idea when this letter was generated or moreover who generated the letter. Meadow did not send a letter to Manire that his loan approval was withdrawn. Meadow did not know if a letter was even sent to Manire (Dep tr Meadow, P 11).

Accordingly Counts IV states genuine issues of material fact as to the existence of an essential element of Plaintiff's case and Defendant's Motion for Summary Judgment should be denied.

#### **CONCLUSION**

Based on the foregoing, this Court should deny Defendant's Motion for Summary Judgment pursuant to Rule 56 and set this matter for trial as there exists genuine issues of material fact.

Respectfully submitted,

By: SEQUARA M. HENRY (P65526)

30500 VAN DYKE, SUITE 700

WARREN, MI 48093

(586) 574-4400

#### UNITED STATES DISTRICT COURT IN THE EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

GEORGE MANIRE,

Plaintiff

-vs-

CASE NO. 04-60278

AMERICAN EQUITY MORTGAGE

JUDGE: MARIANNE O. BATTANI

Defendant

SEQUARA M. HENRY (P65526) Attorncy for Plaintiff 30500 Van Dyke, Suite 700 Warren, Michigan 48093 (586) 574-4400

J. BENJAMIN DOLAN (P47839) Attorney for Defendant 38525 Woodward Ave., Suite 2000 Bloomfield Hills, MI 48304 (248) 433-7535 FILED

JUL 1 1 2005

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EXHIBIT A TO SUPPORT PLAINTIFF'S RESPONSE TO DEFENDANT'S MOTION FOR SUMMARY JUDGMENT PURSUANT TO RULE 56

#### UNITED STATES DISTRICT COURT IN THE EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

GEORGE MANIRE,

**Plaintiff** 

-VS-

CASE NO. 04-60278

AMERICAN EQUITY MORTGAGE

JUDGE: MARIANNE O. BATTANI

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J. BENJAMIN DOLAN (P47839) Attorney for Defendant 38525 Woodward Ave., Suite 2000 Bloomfield Hills, MI 48304 (248) 433-7535

#### INDEX OF EXHIBITS

- 1. Deposition Transcript of George Manire and Exhibits.
- Deposition transcript of Morris Wilson.
- 3. Deposition transcript of Eric Meadow.

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2	EASTERN DISTRICT OF MICHIGAN		
3	SOUTHERN DIVISION		
4			
5	GEORGE MANIRE,		
6		A CALL OF THE CALL	
7		Plaintiff,	
8			
9	vs	Case No. 04-60278	
10	Hon. Marianne O. Battani		
11	AMERICAN EQUITY MORTGAGE,		
12	a foreign corporation,		
13			
14	Defendant.		
15			/
16			
17	DEPONENT:	GEORGE MANIRE	
18	DATE:	DATE: Wednesday, May 25, 2005	
19	TIME:	TIME: 1:05 p.m.	
20	LOCATION:	LOCATION: 38525 Woodward Avenue, Suite 2000	
21		Bloomfield Hills, Michigan	
22	REPORTER:	Denise M. Kizy, RPR/CRR/CSR-2466	
23			
24			
25			100
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ray. -- 7

1 APPEARANCES: 2 UAW-GM LEGAL SERVICES PLAN 4 By: Ms. Sequara M. Henry 5 30500 Van Dyke, Suite 700 6 Warren, Michigan 48093 7 (586) 574-4400 8 Appearing on behalf of the Plaintiff 9 10 DICKINSON WRIGHT, PLLC 11 By: Mr. J. Benjamin Dolan 12 38525 Woodward Avenue, Suite 2000 13 Bloomfield Hills, Michigan 48304 14 (248) 433-7200 15 Appearing on behalf of the Defendant 16 17 18 19 20 21 22 23 24 25	Bloomfield Hills, Michigan Wednesday, May 25, 2005 At about 1:05 p.m.  CEORGE MANIRE Was thereupon called as a witness herein, and after having first been duly sworn to tell the truth, the whole truth, and nothing but the truth, was examined and testified as follows:  EXAMINATION BY MR. DOLAN: Q. Please state your full name for the record. A. George Manire. C. Can you spell the last name? A. M-a-n-i-r-c. Q. Can you give me a brief description of your educational background? A. My educational background is tech. I'm a journeyman in boilers, air-conditioning. Q. Go back to the first thing you said. A. Boilers, air-condition, heating and cooling. Q. And what education do you have? A. I'm a power plant operator at Chrysler's.
24	24 Q. And what education do you have?

6 A. I worked at Eastland Center as an operator. 1 Q. Operator of what? 2 A. The heating and cooling systems. That's 3 what I operate. I operate the heating and cooling 4 systems in malls and buildings. 5 Q. Mr. Manire, you have to be patient with me. б I don't know your personal history. 7 A. Well, I'm just telling you, heating and 8 9 Q. I know, but when you use the word operator, 10 11 I don't have any idea what that means. You do because you work in the industry. I don't. 12 A. Well, what do you think operation means? 13 Operation means that I operate the power plant 14 equipment that's in the building. 15 Q. Okay. My experience with the word 16 operation means a ton of different things. I'm just 17 asking you in your personal experience what it means to you. I'm asking you to explain it so that I 19 20 understand. A. And what does this have to do with? 21 MS. HENRY: Can we take a break for 22 one second? 24 MR. DOLAN: Yeah, sure.

(Brief recess.)

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Mortgage? 1 A. I heard it on the radio that I could get a six-point-something loan with semi-good credit and that was advertised. Q. When you called, were you directed to Morris Wilson or did he answer the phone or how did you get to Morris Wilson? A. I was directed to Morris Wilson, right. Q. And did you actually speak with him on the phone the first time you called? 10 A. Yes. Q. And what was the substance of that 12 conversation? 13 A. Well, it was a conversation of I was 14 looking to get refinanced. I was just testing the 15 waters to see what you can come up with, you know, and that's pretty much it. 17 Q. You had an existing mortgage on your home? A. With National City, mm-hmm. 19 Q. With National City? 20 A. Mm-hmm. 21 22 MS. HENRY: Yes? THE WITNESS; Yes. 23

BY MR. DOLAN:

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7 THE WITNESS: Okay. Power plant 2 operator. 3 BY MR. DOLAN: Q. What is your title at Chrysler, if you have 4 5 one? A. Power plant operator. б Q. I thought - I was asking about prior to 7 8 that. A. Prior to what? 9 Q. The five years at Chrysler. 10 A. My five years at Chrysler's I was a power 11 plant operator. I was hired in there. 12 Q. Before that? 13 A. I worked at Eastland Center. 14 Q. I just want to draw your attention to 15 January of 2004. 16 You called American Equity Mortgage to 17 refinance your loan? 18 A. No, I called them for information. 19 Q. Okay. You called them for information? 20 21 Q. Do you remember when you called them? 22 A. I'd say probably second week, third week in 23 24 January.

Q. How did you learn about American Equity

you were just looking what could you get to refinance at the time? A. Exactly right. I had no problems with that 3 mortgage, exactly right. Q. And it's my understanding that from the documents that that mortgage was at about a principal balance of \$130,000 in January of 2004 at an 8.3 percent loan? A. That's correct. Q. At some point you met with Mr. Wilson at 10 the American Equity Mortgage office in Southfield; is 11 that correct? 12 A. That's correct, yes. 13 Q. Did you meet with anyone else there or just 14 Mr. Wilson? 15 A. Just Mr. Wilson, that's all. 16 Q. And my records show it was January 13th or 17 14th of 2004? 18 A. That's about right. 19 Q. And do you remember -- well, tall me about 20 that meeting that day. 21 A. Oh, at the meeting I just -- when I was 22 talking to him on the phone he told me what to bring in, you know, submit my paycheck stubs and bring in, you know, the documentation.

Q. And you had no problems with that mortgage,

10 Q. For that first meeting? 1 2 A. For that first meeting, yes, and I was 2 signing papers that would okay for him to --3 (Brief delay.) 4 5

Q. You were saying at that first meeting I was signing papers that would okay for him to --

A. Right, look into my mortgage that would okay -- that would release the paperwork for whatever information he needed.

Q. Let me just, so there's no confusion --

A. Sure.

Q. Take a look and I'm just going to mark this whole thing as Exhibit 1 to your deposition.

(Marked for identification Deposition Exhibit No. 1.)

16 Q. First of all, if you want to just thumb through those documents and see if those are the 17 documents you're talking about then I'll ask you at 18 the bottom if those are your --19

A. You really want me to sit here and read all 20 21 this now?

Q. No, just thumb through it. 22

A. Well, I've already gotten into this 23

position right now because I've just thumbed through

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together, that might be my mistake.

Yeah, okay, the application, you could say that I okayed it at that date for him to see if I preapproved or, yeah, you know, look into my documents. I mean that's pretty standard.

Q. Okay. I know, but I'm confused now.

7 A. Yeah, I'm confused also. Go ahead.

Q. Those are all dated 1-13-047

A. Yeah.

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10 Q. And that's your handwriting. Am I wrong?

A. No, you're right.

12 Q. You would have dated it the date you signed it? 13

 A. Yeah, but you're telling me this is — when 14 I came in and my first run-in with Mr. Wilson, I 15 signed a release for him to look into the 16 information. That wasn't a closing. Everything 17 didn't happen like one day, no. 18

Q. No, no, exactly, no, and those are not --

20 A. I met with Morris, okay, and I signed the 21 document that would release the information that he could get. I gave him my social security number, I 22 23 gave him all the information.

Q. You're saying you didn't sign those 24 documents at that first time you met with him?

Q. Just to see if you recognize the documents. I'm not asking you to read through them.

A. You got to understand this is how I got myself in trouble already, signing something that somebody told me to sign.

Yeah, this is my signature. These are the documents I signed.

Q. And they all look to be dated January 13, '04. I don't know if that refreshes your memory or not, but that's when they're dated.

A. It was in January.

Now these are the closing statements?

Q. I'm sorry?

A. Are these the closing -- these are the closing, at the closing?

Q. No, these are dated — no, I'm asking you if those are the ones you signed at that first meeting with Morris Wilson?

A. No, no, no, these weren't the first ones 19 that I signed with Morris Wilson, no. I signed a 20 quick one, two, and he took and got all that 21 information. This is the closing. 22

Q. Those are all dated 1-13-04. Look at the 23 24 dates.

A. Isn't this the closing? Unless it's

A. No, no, I didn't sign these. These are my closing documents or something, no. The first when I first met Morris Wilson why would I close immediately right now?

Q. I'm not even suggesting you did that.

A. Well, no, these are my closing -- these are my closing documents. No. What I did with Morris, like I told you, I went in there, I signed release forms that would release the information. I didn't sign anything that would obligate me to -- no, no, and then he was supposed to get back with me.

Q. Right, and I understand all that, and I'm not disputing any of what you just said.

A. Okay.

Q. At all. It was my understanding that those 15 were the documents that allowed him to do all of 16 17

18 A. Are they? I'm thinking that they're the 19 closing because I didn't sign this many documents at the -- who would sign this many documents right when 20 we're trying to, you know, be approved? 21

22 Q. Well, let's just take a look at them real 23

24 A. What I signed was just something quick, something for release, that's all. They might be 25

16 14 of that document? together. I don't know. 1 A. Yes. Yes, it is. 2 Q. I'm just going to go through them 2 Q. And it does say Owner's Affidavit at the 3 individually and ask you if you have any memory. 3 top? 4 The first one is entitled Uniform 4 A. Yeah. 5 Residential Loan Application, okay. Q. And it's dated what date, can you tell from 6 Maybe I should be more clear. I'm not б that document at the bottom there? 7 asking you to test your memory. If you look at a 7 A. 29th of January. document and I say do you recognize it or remember Q. Flip to the second document which is I 9 signing it, your answer might be no, I don't, and think -- what's that entitled? 10 that's fine. 10 A. Exhibit A. 11 By asking you if you see a document, 11 Q. Okay. Keep going to the next page, please. 12 I'm not suggesting to you anything, you know, I mean 12 A. Note. 13 13 whether you've seen it or not. I'm just literally Q. Okay. Do you recall seeing - if you go to 14 asking have you seen this, do you remember it or not, 14 the fourth page of that document - or the third and the only reason I'm asking you that at least with 15 15 page, I'm sorry, is that your signature there? 16 these particular documents is because somebody signed A. My initials, yeab. 17 them saying, you know, your signature, at least it 17 Q. No, the third page. 18 says George Manire, I don't know if it's your A. Yeah, that's mine, yeah. Yes. 19 signature or not, I've never seen it before in my Q. And this Note is dated January 29, 2004, 20 life, with a date of 1-13-04, which is when I 20 the first page of it? understand the first meeting with Morris Wilson was. 21 21 22 A. Yep, 29th. A. It might not have been that. 22 Q. And the fourth page, which is really 23 Q. Right, and maybe you don't remember and 23 another document, Prepayment Note Addendum, the next 24 24 maybe you do. page after your signature page, do you see that? A. Right. It might have been two weeks prior 25 17 15 A. Yes. 1 to that. The closing might have been 1-13. Q. And that's also your signature? 2 Q. Well, I'm going to get to the closing. 2 A. Yes. 3 A. Okay. 3 Q. And that's dated January 29, 2004 at the 4 Q. I'm suggesting to you that I think these were signed at the first meeting. You may or may not 5 top? A. There's no date on it. Oh, yeah, I'm be able to tell me one way or the other, and again Ó 7 волту, усаћ. I'm not trying to test your memory, just if you do Q. First paragraph there? 8 remember, great. If you don't, you don't. A. Yes. 9 A. No, I don't remember. I don't remember Q. And then the next page is called Allonge to 10 10 signing that many. I remember signing a release Note which is - I don't know if it's dated or not, form, just something quick, whatever the standard 11 11 12 frankly. 12 procedure is. I don't know, you know. A. Yes, it's dated, 29th. 13 13 O. Okay. Q. All right. And then the next document is 14 A. This is what I wanted to go to a loan 14 the mortgage, is that correct, after that? 15 15 officer for, see.

Why don't you flip all the way to page

Q. And then the next page, 15 of 15, it says:

acknowledged before me this January 29, 2004, by you.

Is that correct and accurate, what I

The foregoing instrument was

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15 of 15. Go 14 of 15.

O. Is that your signature there?

A. Yeah.

A. Yes.

just said?

Q. Let's do it this way. Let me give you a

together as Exhibit 2 just because I don't want to

Exhibit No. 2.)

Owner's Affidavit.

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couple other documents, which I'm going to clump

have too many documents out there at the same time.

Q. If you take a look at Exhibit 2, there are

Is that your signature at the bottom

23 three documents there. The first one is entitled

(Marked for identification Deposition

r mod o<u>gr</u>rovidede

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A. Yes.

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Q. Do you understand that these are, not all 2 of, but some of the documents signed on January 29,

2004, the closing date in this original loan?

A. That's my closing, mm-hmm.

Q. And that the agreement between you and

American Equity Mortgage to repay the amount of money

they were financing to refinance your property is the Я

note which is Exhibit 2?

A. Is the note, mm-hmm. 10

O. And the mortgage which is part of Exhibit 2 11

is what you gave to secure, you know, to insure

payment of that note?

A. My signature.

O. On the mortgage?

A. Ycah. 16

Q. So just for clarification, going back to 17

Exhibit 1, which is signed on the 13th of January, 16

days earlier, those were not the closing documents? 19

20 A. No.

21 O. And whether or not you recall signing them

specifically at all, you agree that those documents 22

are signed by you? 23

24 A. Yes.

Q. And dated by you? 25

would get a two-point drop. If I had good payments

and I sustained six months of good payments, I would

get a two-point drop off my mortgage. That's what 3

Mr. Wilson told me face up, man-to-man.

Q. At the meeting on the 13th?

6 A. Yes.

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Q. Anything else you're saying Mr. Wilson said

to you that day?

A. No, that's pretty much it. He told me that q

if I signed with this mortgage or this payment right

here of 8.0, that within six months he would give me

a two-point drop on my mortgage. That's the only way

13 I would sign.

> Q. Was that --A. It was a gentleman's agreement.

Q. It wasn't in a letter anywhere? 16

A. No, it wasn't anywhere. Why should it be? 17

I mean he's my loan officer. He's telling me that 18

they have a program. I said you have a program, huh?

I need financial advice, so if you have a program, 20

could you give me some financial advice? Sure, you 21

know. Once you're six months in this program, we'll

give you a two-point drop after that if you have six 23

months of good payments. That's what Mr. Wilson told

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A. Yes.

Q. And you have no reason to believe that you 2 dated them a different date from the day you signed 3 4 them?

A. No, no. Why would I? 5

Q. I have no idea, and that's why I simply asked it as sort of matter of factly because I assume 8 you wouldn't.

Going back to that first meeting with Morris Wilson, which we're going to assume was on the 13th, can you recall what Mr. Wilson said to you 12 about the loan?

A. What Mr. Wilson did was this:

He had me sign the papers to release everything, okay. Before I went down there to even sign the papers, he had contacted me on the phone and told me, well, I got a deal or I want to write you a loan or whatever, and I told him, I says I can't go from an 8.3 to an 8 anything, I need two points, and he told me, come on down, we'll take care of you.

I come down there, I sign the papers because he's going to give me a good deal, okay, or a good mortgage I should say.

23 24 Q. Anything clse that he said to you?

A. Yes, he told me that within six months I

Q. All right. 1

A. And that's a gentleman's agreement. It was just something that a loan officer to a client told me. Now if he didn't have this program, then I would have never signed.

Q. All right. What I'm asking you was there anything given to you in writing that established that program?

A. No, there wasn't. It was a gentleman's agreement. It was a loan officer's confidentiality with another client. I mean isn't there some kind of substance there? Do I have to assume everybody is 12 13 lying to me?

Why would it be hard for me to believe 14 15 or even you to believe that a corporation that has billions of dollars or millions of dollars, big 16 corporation like American Equity, doesn't have a

17 program? Anybody would believe that. I would 18

believe it. And he says well, for the semi - I says 19

in order for me to make it profitable for me to

refinance I need at least a two-point drop.

Q. Why did you say that to him? 22 23

A. Because that's what I would need.

Q. Why do you believe that? 24

A. Well, I believe that simply because the

22 National City that had my mortgage before told me that within a year I could get refinanced. Q. Okay. 3 A. Okay. So that's when I went to Morris 5 Wilson. Q. Why didn't you go back to National City, or 6 7 did you? 8 A. I did, yeah. Q. And what did they say? 9 A. They said we're not going to approve it. 10 You know, we'll just carry it on from 8.3. 11 Q. So they wouldn't reduce your rate? 12 A. No, they wouldn't reduce it. 13 Q. Had they promised you that they would? 14 15 A. Yes. Q. Did you complain to them about not 16 refinancing? **17** A. Sure, sure. 18 19 Q. Did you? A. Sure. What am I going to do? 20 Q. I don't know. What did they say? 21 A. They just said no, we're not going to 22 23 finance you at this time, you know. If they wanted to carry it on another year or if they wanted to do this or whatever their excuse was, they weren't going

yes, all of that has 8.0 in it as a rate for your loan? A. Mm-hmm. 3 Q. And you understood that at the time you closed this loan? A. Right, right. 6 7 Q. Okay. A. And I was also told if I carry that 8.0 for 8 six months with good payments I would get a drop and reduction. 10 Q. Okay. And you knew at the time, though, 11 that it was \$144,000 versus \$130,000 principal 12 balance? 13 A. Sure. 14 MR. DOLAN: You know, I apologize. 15 Can we go off for 10 seconds? 16 (Brief recess.) 17 MR. DOLAN: I want to mark this 18 19 Exhibit 3. (Marked for identification Deposition 20 Exhibit No. 3.) BY MR. DOLAN: 22 Q. Take a look at that two-page document which we've marked as Exhibit 3 and tell me if you recognize it or have ever seen it before?

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to refinance from an 8.3 to anything. Q. To anything? 2 A. Right, right, and that's when I wanted to 3 get financial help, so I went to Morris Wilson. 4 Q. But going back to my original question, I'm just curious why you thought you needed the two-point drop as opposed to a one-point or half-point or one-and-a-half points? 8

A. Because it would have taken my mortgage, 10 the way it is now, I would have to spend more money. Why would I go 3/10ths of one percent, go from a 130 11 at 8 percent, at 8.3, to a 144 at 8.0, why I would do 12

that? 13 Q. I think you misunderstood my question. 14 I'm just wondering why it was you had 15 16 to have two points versus one and a third?

A. It was just a round figure. 17 18

Q. So you were not hard and fast set on the 19 two points?

A. No, no. No, I wasn't set, no.

20 Q. And so without reading through these 21

documents, you're not saying that in -- I'm wondering

where they went. Oh, there they are. 23 Exhibit 2, which is the Owner's 24

Affidavit, the Note and the Mortgage, you're saying

A. Yesh, that's my writing.

2 Q. Look at page two.

Is that your signature there?

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Q. And briefly just review that document, and take as much time as you want.

A. Okay.

Q. What do you understand that document to be?

A. I understand this document to be things that I wanted, things that I wanted done on my

mortgage. That's what I -- that's why I wrote down

here those are the things that I wanted done. 12

Q. Okay.

A. These are the things as a consumer that I 14 demanded having done: Pay off a credit card, lower 15 payment, and personalized service. 16

Q. All right. That's in your handwriting,

those three things? 18

A. Yeah, mm-hmm.

Q. And the date next to the signature is 20

1-29-04; is that correct? 21

A. Yes.

Q. And what's the title of the document? 23

A. Borrower(s) Certificate of Reasonable

25 Tangible Net Benefit.

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Q. And you understood that before you signed it at the closing?

A. That it's what? That's it's a Certificate of Reasonable Tangible Net Benefit. That's what I wanted done.

Q. Well, turn to the second page. Above your signature there's a paragraph in block capital letters.

Do you recall reading that?

10 A. Yeah, okay.

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Q. And by signing that you were agreeing to that?

12 A. I was agreeing to what I wrote down here: 13 Pay off credit cards, lower my payment and 14 personalized service. That's what I'm signing here. 15

Q. Well, actually read the paragraph above 16 your signature. Go ahead and read it out loud, would 17 18 you?

A. No, but I didn't read this, the whole 19 20 document. This was kind of the same cluster of 21 these, sign here, sign here, sign here. Hey, sign 22 here, sign here, sign here, sign here. That's what pretty much it amounts to. So I don't read every

24 little peck, ever little speck, all of these

25 documents.

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Q. Well, if he told you to sign a note that was for \$500,000, would you have signed it?

A. I probably would. He's the loan officer. Isn't there any integrity in his office, in his title?

5 Q. Isn't there any obligation for you to read 6 something before you sign it?

A. There is, and I put down what I signed. What I wanted was that and he told me to sign it. What do you want? I want that. 10

Q. And all I'm asking you if it was true and 11 accurate, which is what this paragraph says? 12

A. I did not read it.

Q. I'm asking you today, did you read it 14 today? 15

A No.

Q. When I handed it to you and asked you to 17 read it, you sat there and looked at it? 18

A. Yeah. In fact, give me all the papers and 19 I'll read all the papers right now, okay. 20

Q. You can do that if that's what you want, 21 but all I asked you to do is read that paragraph, and you looked like you were reading it. Maybe you 23 24 weren't.

A. I read the paragraph. 25

Q. I'm not asking if you read every speck or every document. I'm asking you for the block, capital, bolded language above your signature. It says: Important note to borrowers. Do not sign this document until you read it carefully and understand 5 6

A. I signed it in front of Morris Wilson.

Q. It says: Do not sign this document unless the statements made by you are true.

A. Yes.

Q. Your signature below means that you have read and understand this document, and that the statements made by you in this document are true and 14 correct

A. I didn't read the document, no, I did not 16 read the whole document. It was in with a bunch of other papers. So I put down there what I wanted, and 17 he told me to sign it, so I signed it. He's my loan 18 officer. He's taken me through the jungle of 19 corporate financing. I'm not, okay. I'm a consumer. 20 Let's get that clear. 21

Q. I understand that.

A. Okay. Don't ask me questions always on 23 this and that, and this and that, and this and that, 25 because he's telling me to sign it.

Q. Do you agree with it? 1

A. No.

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What's inaccurate about it?

A. What's inaccurate about it is that doesn't apply to what I wrote down there. What I wrote down there is what my signature applies to. Pay off credit card. These are consumer assets, so to speak. This is why I get refinance is because I wanted to pay off a credit card. No, I didn't understand that document. If it's going to be that much of a turning point in this case, no, I don't understand that document. I understood what I wrote down there. You see what I wrote down? 13

O. Yes.

A. Okay. That's what I signed, what I wrote down.

Q. These are the benefits you were receiving from the loan?

A. That's what the benefits I was supposed to 19 receive from the loan. 20

Q. Okay. Any others, other than what you 21 wrote down there? 22

A. Any other what? 23

Q. Benefits that you expected to receive from 24

this loss other than those.

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A. Yes, I expected after six months to receive a discount of two points off my -- off the interest.

Q. But you didn't write that down there?

A. No, because that was part of his consulting. You know what, if you get somebody that is a consultant, he's supposed to tell you the truth, he's supposed to lead you in the right direction.

Q. What leads you to believe that Mr. Wilson was a consultant and not a loan officer?

9 A. Well, what's the difference? He's 10 consulting me on a loan; isn't he?

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Q. I didn't use the word consultant.

A. Don't nitpick with me with the little 13 words. He consulted me as a financing officer. Now 14 what don't you understand about consulting? 15

Q. I don't understand why you thought he was a 16 consultant of any kind. 17

A. From American Equity Mortgage he's the one 18 that answered the phone, so he must have some kind of 19 a consulting counselor. 20

Q. Did he say that's what he was? Did he give 21 you a card that says that's what he was? 22

23 A. Well, what do you think a loan officer is?

24 Is a loan officer a consultant? 25 Q. No.

Q. Did he say he was a broker this morning? 2

A. Is he a broker if he's a loan officer?

3 Q. What I think is irrelevant. I'm just a lawyer asking questions at a deposition.

A. Okay.

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Q. It's inappropriate for me --

A. Me as a consumer and not knowing everything, okay, ignorance, I'm looking to him as being a consultant or a counselor, that's what I'm looking at a loan officer as being. I don't look at a loan officer as somebody that just says, oh, sign here, sign here, sign here, sign here, sign here. If the guy is answering - I wanted a

loan, all right. He's supposed to lead me in financial, you know, bliss, so to speak, and he didn't. That's the bottom line. Now as far as a consultant, yeah, the consumer would think that a loan officer is a consultant or a counselor or somebody that's going to give you advice.

Q. But he never said he was a consultant or counselor or was giving you --

A. No, no, I assumed as a consumer that a loan 22 officer is going to show me the path to better 23 financing, okay. 24

Q. And that that relieves you — strike that.

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A. No? Well, what is a loan officer then? Is a loan officer just somebody that says sign here, sign here, sign here, sign here, sign here; is that what a loan officer is?

Q. No.

A. Well, what is a loan officer then?

Q. I think Mr. Wilson testified this morning as to what that is.

A. Well, then why are you asking me?

Q. I'm asking you because you called him a 10 11 consultant.

A. I don't understand your question.

Q. The question is why did you think he was a 13 consultant instead of a loan officer? 14

A. Because he's a loan officer. Isn't a loan 15 officer a consultant? Doesn't he consult you in the 16 figures, in the market? Isn't be a broker? Is he a 17 broker? Isn't a broker supposed to tell you what's 18

the best path to take? 19

Q. Well, I guess I'm not sure what you're -20 how you're using the term broker. 21

A. Is he a broker?

Q. Mr. Wilson testified this morning he's a 23 loan officer; right? You were there. 24

25 A. Yeah, but is he a broker? Do you agree that the loan that you

entered into on the 29th of January 2004 was for an interest rate of 8.0 percent?

A. Did I realize that?

O. Yes.

A. Yes, I did.

Q. And you don't dispute that today?

A. No.

Q. Do you agree that you paid off credit card

debt with proceeds from the loan? 10

A. Yes, but I want it also said on the record 11

that it was a convenience, it wasn't a necessity. I 12 had the money in the bank to pay off the credit card.

It was a convenience that I put it on my mortgage.

It wasn't something that, oh, they're on me, no. 15 Q. No, but you received almost 4,000 --16

17 \$3,900? A. Sure, I had that in the bank. It's a drop 18

in the bucket. Why would I refinance for \$4,000 on 19 my credit card, buddy? Why would I do that? Look at 20 21 the figures.

Q. All I'm trying to find out is whether you 22 received the 4,000 to pay off the credit card from 23

American Equity Mortgage? 24

A. Yes, yes, that's their job. That's their 25

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job is to consolidate loans; isn't it? Q. You also put on Exhibit 3, the borrower's certificate, lower payment. 3

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Your payment was lowered by about \$47; is that correct?

A. When do you want me to laugh, now or later? Yeah, it was \$45. It was \$12.50 a week. Look at the figures.

Q. I understand.

9 A. Would you sign that? Would you sign if I 10 11 told you that, hey, I got \$45 savings for you and I want you to have your loan go from 130 to 144 to pay off a \$4,000 credit card. Does that sound like good consulting? 14 15

Q. All I want to know is whether your payment was lower. 16

A. Oh, yeah, you don't want to talk. What do 17 18 you want to do?

Q. I just want to know if your payment was 19 20 lower.

A. Yeah, \$45. It wasn't lower. It was 21 promised to be lower after six months. 22

Q. When was it promised-oh, based on the earlier statements, nothing more than what you said 24 before?

BY MR. DOLAN: 1

Q. Mr. Manire, will you take a look at Exhibit 2 4 and tell me if you've ever seen that document 3 before?

A. Mm-hmm, yeah, this is the letter that they 5 sent me once I realized that American Equity sold my 6 7 mortgage.

Q. It's a letter dated March 5th of 2004?

A. Yeah.

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Q. About a month and a few days after the 10 11 closing?

A. Right. That I was not informed all that 12 time about them selling my mortgage at all, period. 13 Never informed. 14

Q. Informed that it was going to be or that it had been?

16 A. That it was going to be. If the guy told 17 me they had a program, why would I assume that 18 they're going to sell my mortgage? 19

Q. The letter that is Exhibit 4 is from New 20

Century Mortgage Corporation; correct? 21

22 A. Right.

Q. It advises you that they're the owners of

24 your loan?

A. Right.

35

A. What's that?

O. This isn't something new; right? I asked you before what Mr. Wilson said to you on the 13th of January, and you told me everything. I asked you is that all and you said yes.

You're not bringing something new up now: are you?

A. About what?

Q. About anything.

A. No, there's nothing new.

Q. He didn't make any promises to you on 12 13 January 29th?

A. The promise he told me that I would have a 14 two-point reduction if aix months of good payments. 15

Q. All I'm asking you, did he say anything else beside that, over and above that, on the 29th of January?

A. Pertaining to what specific piece of paper?

Q. Any promise to you of any kind in addition 20 to what you just stated. 21

A. No.

22 MR. DOLAN: Mark that as 4. 23 (Marked for identification Deposition 24 25 Exhibit No. 4.)

Q. And your first payment is due April 1st?

A. Right.

2 Q. And it puts the amount of the payment; 3

4 correct?

A. Right.

Q. Did you respond to that letter in any way? б

A. Oh, yeah.

8 Q. To whom?

A. I responded to New Century Mortgage.

10 Q. How?

A. And I told them that the contract that --11

no, first I called them up and I says, okay, you 12

bought my mortgage. They said yeah, correct. I

says, okay, you must know about the program American 14 15

Equity has. What program?

Q. Who did you talk to?

A. I can't remember the woman's name. I can 17 get it, though. Because, see, this is in California, 18

19 and how am I going to know exactly who I'm talking to

when I call up there about it? I talked to a 20

counselor, then they give me another counselor. I

don't know everybody's name, but I can get the 22

woman's name that I talked to. 23

So I talked to her, and I says, well,

25 you must be part of the program that American Equity

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38 has, you know, and she goes we don't have any idea 1 about the program. 2 I explained it to her, and she says 3 no, no, we just bought the contract. There's no 4 program or no reduction or nothing. So all those things that Morris Wilson told me for me to sign from an 8.3 to an 8.0, from 130 to 144, were all lies. 7 Q. Is that the first conversation you had with 8 anybody at New Century? 9 A. Yes, yes, that was the very first. 10 Q. How long after gatting this letter was that 11 conversation; days, weeks? 12 A. Oh, man, it was right away. It was right 13 14 away. Q. So within a couple days, a day or couple 15 16 days?

they wrote to you and the phone conversation you had with them? 2 A. I can't remember. 3 Q. Was there another letter you wrote to them? 4 A. I'm not sure. I wrote letters to a number 5 of people, you know, as far as New Century, and I wrote one to American Equity, I wrote one to American Equity out of Missouri, so there was about three letters that I wrote or else I copied these and sent them, one of the two. Q. So you don't recall if this was the letter 11 you wrote after you had the conversation on the phone 12 with New Century that you just described a few 13 minutes ago? 14 A. Did you get — where did you get — did you 15 get this from New Century? 16 Q. Yes. 17 A. So you got this from New Century? 18 Q. Me personally? I don't know. 19 A. No, I'm saying I corresponded with New 20 Century and they documented -- they faxed over 21 whatever, this document, over to American Equity. Q. I don't know how that document got to

A. Sure, sure, and I have that documented also 17 18 is because they responded and asked me what happened to the correspondence because when I wrote them a 20 letter saying about the mortgage, they wrote me a 21 letter back saying, well, why didn't you respond to,

22 you know, our inquiries about it, and I told them, I says, well, you told me that you can't do anything

about it, so that's why I didn't respond back there, but the letter I have dated on there, it is quite

24 where -A. Okay. It's my handwriting, I probably 25

close to when I found out that they sold my mortgage. MR. DOLAN: Mark that as 5. 2 (Marked for identification Deposition 3 Exhibit No. 5.) 4 BY MR. DOLAN: 5 Q. Will you take a look at what's been marked 6 as Exhibit 5 to your deposition? 7 A. Mon-horou. 8 Q. Is that your handwriting? 9 A Yeah 10 Q. That's a six-page document; is that safe to 11 12 say? A. It's pretty close to that, sure. 13 Q. Am I wrong? 14 A. I'm sorry? 15 Q. Are there more than six pages? 16 A. No, I said that was pretty long — I mean, 17 this is about it. 18 Q. I just want to know if there's more than --19 if there's anything more, like there's something left 20 out of this document that you recall writing to New Century that should be included in this exhibit. 22 A. No, this is the letter that I wrote to --

yeah, this is a letter I wrote to New Century.

Q. Is this in response to the March 5th letter

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wrote it. I can't remember if I wrote it -- I might have wrote it after, you know. I probably would have to write it afterwards because I talked to them on the phone, first of all. Q. Maybe I can give you some documents that will help refresh your memory. б MR. DOLAN: Mark that 6. 7 (Marked for identification Deposition 8 Exhibit No. 6.) 9 BY MR. DOLAN: 10 Q. Exhibit 6 is a letter from New Century to 11 you acknowledging receipt of your letter of same date which is April 15, 2004. Does that refresh your memory as to 14 when you sent Exhibit 5? 15 A. This doesn't have anything to do with me. 16 It says Mr. and Mrs. Hampton. 17 Dear Mr. and Mrs. Hampton: Your 18 letter faxed today to the Customer Service Department 19 has been forwarded to --20 Q. You're right. I got that from your lawyer 21

this morning. I don't know why I have that then.

but it says Dear Mr. and Mrs. Hampton.

MS, HENRY: His name is on the letter,

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25 BY MR. DOLAN:

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O. Is that your address there?

A. Yeah, that's my address.

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2 Q. So is it possible they made a typographical 3 error concerning who they were addressing it to, the Dear part? At the top it says your name. 5

A. I don't remember faxing anything to - oh, I see. I think I do remember I did fax something over to New Century, okay.

Q. Do you remember faxing that letter that's 9 Exhibit 5 right there on the table, that six-page 10 11 letter?

A. I might have. I can't remember, but I 12 might have. It's been a year and a half. 13

O. And as I said earlier, it's not a memory 14 test. If the answer is I don't remember, that's a 15 fine answer. That's fine. 16

A. All right. I remember faxing something 17 over to them. Whether it was that letter or not, it 18 might have been because that's the letter that I was 19 mostly, you know, adamant about. 20

Q. Taking a look back at Exhibit 5 which is 21 your letter, not that document, the other letter, the 22 23 second -- strike that.

11 lines up from the bottom.

A. On what page.

Q. You never withheld payment?

A. I never withheld payment. 2

Q. You made payment on April 1 to New Century?

A. Yes.

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Q. And May 1?

A. I made all my payments. 6

Q. Did you tell anybody at New Century that

you didn't mean that?

A. Did I tell anybody?

Q. Yeah. 10

A. I don't think so.

Q. Did you have any follow-up conversations 12 with New Century after writing this letter, telephone 13

conversations? 14

A. No, they never -- well, I can't remember. 15

I can't remember. It's been like I said a year and a

half, you know. In fact, yeah, it's been about a

year and a half because this happened back in what, 18

March, you know. 19

Q. Well, assuming it was the facts they were 20 referring to in the April 15th letter, it was about one menth basically; right?

A. I'm always up to par.

Q. Okay. All I'm asking is if you - you said

25 at one point after receiving the March 5th letter you

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Q. Page one?

A. Okay.

Q. It says that he said that six months from closing my credit would be good enough to reevaluate

my rate. 5

A. I didn't mean that.

O. And then I would realize savings - or realize my savings with a lower rate.

A. Right. It was the two points that was 9 10 the --

11 Q. You didn't mean that?

A. The reevaluation was the two points. I

meant reclosing or refinancing. 13

Q. So you're saying that sentence is 14 15 inaccurate?

 A. That sentence is inaccurate, yes, because 16 it should have been refinanced. 17

Q. Go to the second page, five lines up from 18 the bottom -- four lines up from the bottom, I'm 19 sorry: I cannot honor this contract that was signed

by me under false promise by American Equity

22 Mortgage.

Next page: I will withhold my payment until this matter has been void. 24

A. Right, but I never did any of those things.

talked to somebody at New Century, and then you wrote

this letter. So you had a phone conversation, a

letter, and I'm asking -- presuming the Exhibit 6 is

accurate, it was around April 15th, was there ever

another phone conversation with New Century after 6 that?

A. No. I don't think so. The only 7

conversation that I had with them was that they told

me that they - I have to honor the contract, so 9

basically, you know, I honored it. 10

Q. And as far as you can recall today, there's 11

no other letter in response to the March 5, '04

letter, other than the letter that's sitting there,

Exhibit 5, that you either have in your possession or 14

that you remember? 15

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A. What? Say that again.

Q. Between March 5 of '04 and the date that 17

you sent the letter which is Exhibit 5 to New

Century, you do not recall writing any other letters? 19

A. No.

Q. To New Century? 21

A. No, I don't recall.

Q. And you don't have any in your flies at 23

home or that you've given to your attorney? 24

A. No. That I sent them?

12 (Pages 42 to 45)

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46 Q. Correct. 1 2 A. No. Once they --Q. I'm sorry, have you finished that sentence? 3 A. Well, once they told me that they can't do anything for me, I cut off negotiations. I cut off 5 things with them, contact or whatever. б Q. How did New Century tell you that they 7 8 couldn't do anything for you? A. They told me I have to honor. They don't 9 know anything about the program. They don't know anything about anything. They just know that --Q. And that was in that first phone 12 conversation? 13 14 In other words, when I said how did they tell you, was it over the telephone during that 15 conversation that you referred to earlier? 17 A. Yeah, right. 18 Q. They never wrote you a letter to that 19 effect; is that correct? 20 A. No, the only letter they wrote me was they 21 wanted to know what happened to the correspondence. Q. Do you recall receiving a telephone call 22 23 from Eric Meadow at American Equity Mortgage end of April 2004?

A. Yeah, about just general stuff, how's it going, you know, blah, blah, blah. Q. Not anything relating to --3 A. Nothing related. Just to call him and say how it's going, and, you know, that type stuff. Q. But the first time you called him to talk about the loan --A. Never talked to him. 9 Q. You never did? 10 A. No. 11 Q. You left messages? A. Yes, Never talked to Morris Wilson again. That's why Eric Meadow got involved. Q. Did you call Eric Meadow or did he call 14 15 you? 16 A. I called Eric Meadow. Q. How did you get his name? 17 A. I got his because he's the supervisor of 18 Morris Wilson, and so I usually want the supervisor just like a consumer would. 20 Q. Would you take a look at what's going to be 21 marked Exhibit 7 to your deposition. 22 (Marked for identification Deposition

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Q. Do you recall why Mr. Meadow called you? A. Because I called him because I couldn't get

in touch with Morris Wilson. Morris Wilson never contacted me again. I contacted him. I tried to .

contact him. Left voice mail, everything. Q. When did you do all that? 6

A. Yes, I do.

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A. I had done all that before I went to Eric Meadow.

Q. When is the first time you started doing 9 10 that?

A. First time was when I found out that he 11 lied and New Century doesn't know anything about 12 my - the program or anything. 13

Q. So it was after receiving the March 5th 14 letter when you called New Century, talked to them on 15 the phone as you earlier testified to, you then 16 17 called Mr. Wilson after that?

A. No, I called Mr. Wilson before that.

Q. You called him before New Century said they 19 didn't know about the program? 20

A. No, I called him just to talk to him. I 21 didn't call him just to complain about that. I 22 23 complained later.

Q. All right. So you called him before that 24 25 about what?

is dated April 28, 2004, on American Equity Mortgage

Q. Do you recall receiving this letter which

letterhead, and signed on the second page I'll represent by Amanda Klein, customer service

Exhibit No. 7.)

supervisor, two-page exhibit?

Do you recall receiving this exhibit on or about April 28 of 2004?

A. No.

Q. It is not this letter which drew your attention --

10 A. Please see the enclosed first -- no, definitely. 11

Q. No what?

A. No, I have never seen this, I've never

14 received it.

Q. Do you see the last sentence of the letter 15 on page two where it says, Please feel free to 16

contact Mr. Meadow at 248, and it gives his number, 17

in order to pursue the above mentioned offer? That's 18 19 not why you called him?

A. I have never seen this document before.

21 This was never sent to me. I don't know what this document is. Don't you think that I would have

contacted Eric Meadow? This document was never sent

24 to me. Never saw it.

Q. I thought you just testified a minute ago 25

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that you did contact Mr. Meadow?

A. I contacted Mr. Meadow, yes, but I never contacted him about this letter. This was never sent

Q. Is that your address at the top of the page of Exhibit 7, 6270 Genaw Road?

A. That's it, yeah.

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Q. But regardless of whether you received this letter or not, you did contact Mr. Meadow?

A. Yes, I did contact Mr. Meadow, yes.

Q. And it was about the end of April 2004, correct, early May, 2004?

A. I can't remember.

Q. Can you tell me what you and Mr. Meadow 14 15 discussed?

 A. We discussed the problem that Morris Wilson stated false claims, lies, and Mr. Meadow told me, well, why didn't you wait the six months? And I told 19 Mr. Meadow, you sold my mortgage, so you're not obligated anymore. 20

Q. What led you to believe that?

A. Because it was -- because they're so 22

clusive. I couldn't even contact him. I couldn't 23

call back. I couldn't get in touch with Mr. Wilson.

25 Now I'm yesterday's newspaper or what?

Q. I'm not asking that. I want to be clear. I'm not asking whether you knew what the relationship, if any, between New Century and American Equity was.

I'm asking you if New Century said anything to you either in a letter or on the phone about what American Equity Mortgage would or would not do?

A. No.

Q. What else did you and Mr. Meadow discuss on 10 11 the telephone?

A. He told me that he would fax me over some papers. I was at work. Fax me over the papers. 13

O. What papers?

A. I thought were another contract closing 15 papers. He asked me, he says, what do you prefer, 16 just like when you offered me, \$3,500 or \$4,000, or 17 would you like the 6.45 interest? 18

Q. Okay. So you're saying he offered you 19 either some cash or to refinance your loan? 20

21 A. Right.

Q. Even though you hadn't waited the six

months, you said okay, we'll do it now? 23

A. Right.

24 Q. Because you wanted it then? 25

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Q. I'm not sure I --

A. You're looking too deep into it, man.

Q. I'm not sure I understand.

You're saying Eric Meadow said to you why didn't you wait the six months?

A. I complained to Eric Meadow about what Morris Wilson told me, and he told me that why didn't I wait the six months, the six months being that I was supposed to get a two-point reduction in my 10 mortgage, why didn't I wait the six months? Well, why would I wait the six months?

11 12 If they sold my mortgage to somebody else, then New Century doesn't know anything about what was said or 13 what was, you know. 14

Q. Did New Century tell you that American 16 Equity Mortgage would not refinance your loan?

A. No. New Century doesn't want anything -17 they just looked at the contract and said, hey, look 18 it, this is what it is, that's it. 19

Q. So they said nothing about what American 20 21 Equity Mortgage would or would not do?

A. Oh, no, no. I didn't even know American 22 23 Equity and New Century were even in touch with each other forwarding each other anything, no, I had no 25 idea

A. Mm-hmm.

Q. And he offered that to you?

A. Yes.

Q. And he asked you if he could fax some paperwork over to you?

A. Yes, he wanted to fax paperwork over to me, б

Q. Did he explain that you had to apply for the refinance?

A. No.

Q. Did you look at the paperwork that he sent 11 over to you? 12

A. I looked at it as being a contract that he 13 sent over to me. 14

Q. Okay. I understand that's what you looked 15 at it as, but I guess I'm wondering if you looked at it, the documents themselves, and I'll hand you what's going to be marked as Exhibit 8 to your deposition. 19

A. He told me --

20 Q. Hold on Let's get the exhibit in your 21 22 hands first.

(Marked for identification Deposition Exhibit No. 8.)

Q. Exhibit 8 to your deposition, which is also

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54 Exhibit 2 attached to your First Amended Complaint, 1 is a handful of pages, you could count them out, but 2 2 I'd rather not, the first of which is a fax cover 3 sheet dated 5-5-04 to George Manire from Eric Meadow. 5 Is that correct? 5 6 A. Mm-hmm. б 7 Q. Please sign and fax back to...and has an 7 arrow to fax number for Eric Meadow; is that 8 9 accurate? 10 10 A. Yes. 11 Q. And if you take a look at, and you can 11 either thumb through them or you can read them, you 12 can take whatever time you want, the documents that 13 are attached to that cover sheet, which are Exhibit 14 8, and the first one is entitled Good Faith Estimate 15 of Closing Costs, and it's signed by you, correct, 16 16 17 dated 5/6/04? 17 A. Yes. 18 18 19 Q. Is that your signature? 19 20 20 A. Yes. Q. Any reason to believe you signed it on any 21 22 other date other than 5/6/04? 22 23 23 24 Q. Do you understand that this document is 24 they screwed up. This is what they were supposed to estimating the amount of costs that you would have to

sign them. Now I'm supposed to really just think everybody is lying, just everybody is a liar and everyone is just falsifying everything? Q. What is false about what he said to you? A. Because it never happened. Q. What never happened? He faxed the documents over; right? A. Yeah. O. You received them? A. Mm-hmm. Q. And you sent them back? And I signed them. Q. Right. I'm trying to find out whether you looked at the documents and understood what they A. No, no. I didn't understand what they were. I understood they were a new contract. That's what I understood it was. Q. Okay. You used the word contract which is fine. In this document, Good Faith Estimate of Closing Costs, what is American Equity Mortgage saying to you; what are they agreeing to do? A. What they're agreeing to do is to fix what

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pay at closing? A. Repeat that question.

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Q. The first paragraph at the top of that document is in writing. It says: The information provided below reflects estimates of the charges which you are likely to incur at the settlement of your loan.

Does that make sense to you? Do you understand what that's saying?

A. Yeah. Yeah, that's right. This is -

Q. What's going to happen, this is about what they estimate it's going to cost?

A. No, no, this is what's supposed to have already have happened.

Q. So when you read the words, The information provided below reflects estimates of the charges which you are likely to incur at the settlement of your loan, you read that to mean something that happened in the past, not something that's going to happen in the future that you're likely to incur?

A. This was supposed to be a new contract. 21 This is what this was. I explained to Eric Meadow 22 distinctly what the whole problem was. He said I'll 23 take care of you. I wanted the interest rate. He

said okay, fine, I'll fax you over documents and you

do. Why would you send me over documents after me

explaining everything to you that didn't mean anything?

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Q. When you first did a loan with American Equity Mortgage in January of 2004, you signed documents which I think I marked as Exhibit 1 to your deposition; correct? 7

A. What's that?

9 O. Whether you read the documents or not, the first time you obtained a loan from American Equity 10 Mortgage in January of '04, you signed documents with 11

12 Mr. Wilson?

A. Right.

Q. They're dated January 13th, V4.

A. One of those, yeah.

Q. Then 16 days later you came in and you signed more documents dated January 29, 2004?

A. Yeah.

The closing documents.

Now we're in May of '04, and you're refinancing again, correct, because you asked Mr.

Meadow --22

Q. You're not refinancing? 24

A. No. 20.

A. No, I'm not refinancing. I'm not applying. 25

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15 (Pages 54 to 57)

I've already signed. I am contesting that contract
 with Eric Meadow. That's why he got involved and
 that's why he sent me this worthless piece of paper
 over.

- Q. Why are you contesting the first contract?
  You said you understood it and you signed it and you
  agreed to it.
- A. Because I was led to believe that two
  points were going to be erased from my interest six
  months down the road because they have a program.
- 11 Q. Okay. Six months down the road you're 12 going to get two points off. You signed January 13 29th. It's four months later. It's not six months 14 later; right?
- 1.5 A. Yeah, but it's irrelevant. Four months,
  1.6 six months, one month, whatever, because once they
  1.7 sold my contract to another company, they're not
  1.8 obligated anymore. So they're just blowing smoke.
- 19 Q. Who told you that?
- 20 A. Who has told me that?
- 21 Q. Yeah.

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- 22 A. Well, I couldn't get in touch with Eric --
- 23 I mean Morris Wilson, and I couldn't get in touch --
- 24 I mean I got in touch with Eric Meadow and then he
- 25 sends me these papers. I explained to Eric Meadow

1 Meadow -- or with Morris Wilson about it?

- A. I couldn't get in touch.
- Q. Six months haven't gone by, and you think somehow American Equity Mortgage has lied to you at

5 that point?

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- A. Sure. Why? Because New Century didn't
- know anything about the program.
- 8 Q. That's the basis of the lie, because they 9 didn't know about the program?
- A. They didn't know about the two points
  reduction in six months. They knew nothing. All
  that New Century knew was they got my mortgage, they
- 13 bought their mortgage, and I owe them money. That's 14 all they knew.
- 15 Q. And based on that you assumed or concluded 16 that Mr. Wilson had lied to you?
  - A. Yes.
- 18 Q. Any other reason why you thought Mr. Wilson 19 lied to you?
- 20 A. Well, I couldn't get in touch with him. He
- 21 never explained to me.
  22 Q. Well, you couldn't get in touch with him,
- 23 that's not a lie; right? Is it?
- 24 A. If I couldn't get in touch with him then,
- 25 yeah, I'm assuming that he lied to me, because Eric

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- everything, that what was said, what was everything is everything.
- Q. And I understand it, you've said it here about 10 times, maybe more, that you expected in six months to get a different rate, and four months later you're complaining that you want the different rate right then and there.
- 8 A. Oh, no, I complained right at the 9 beginning.
- 10 Q. All right. Right at the beginning you 11 wanted a different rate?
- A. Right at the beginning when they sold my
  mortgage, okay, and New Century didn't know anything
  about the program, that's when I complained, that's
  when I started complaining, then, because I was lied
  to. You know what lying means?
- 17 Q. Yeah, I still haven't heard what the lie 18 is.
- A. Two points, six months down the road with
   their program, and no one else knew about it but
   Morris Wilson. He's the only one that knew it. Then
- 22 I couldn't get in touch with him. Eric Meadow didn't
- know anything about no program, no two points down
   the road or anything.
  - Q. So you haven't gotten in touch with Eric

Meadow didn't know nothing about the program or two

points down the road or nothing.

So let me ask you this: If four

people I ask don't know about the program then would

you assume that it's a lie?

Q. Well, I've only heard you ask someone at New Century Mortgage and Eric Meadow.

8 Are there two other people I don't

know about?

- A. Morris, Eric Meadow, New Century Mortgage,
   three.
- 12 Q. When did Morris ever tell you that -- you 13 never talked to him; correct?
- 14 A. I talked to him before.
- 15 Q. But you never talked to him after?
- 16 A. No.
- 17 Q. So he didn't tell you in February, March or
- 18 April that he wouldn't refinance you for a lower
- 19 rate?

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- 20 A. I never contacted him, but Eric Meadow was 21 a supervisor and he should know; right? Didn't Eric
- 22 Meadow say that he's the supervisor and the manager
- 23 over 80 employees? Wouldn't he know what was said,
- 24 what was documented, anything?
- 25 Q. I don't know, but that's why you

16 (Pages 58 to 61)

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62 concluded --905.45, 359, Truth-In-Lending Disclosure. 2 A. Well, I don't know either. 2 Q. All right. So it's entitled 3 Q. – that Mr. Wilson lied to you, the 3 Truth-In-Lending Disclosure? conversation with New Century and the conversation 4 A. Right, Truth-In-Londing. with Eric Meadow? I'm just trying to understand. 5 5 Q. It's not entitled Note; is it? б A. Yeah, I assumed, right. If my mortgage 6 A. No. 7 company doesn't know, if my mortgage company doesn't 7 Q. The third document in Exhibit No. 2 is know what they said, and I was supposed to profit by entitled Mortgage. I think we looked at it before. 8 8 what they said, then, yeah, I would assume that they 9 9 A. Right. 10 lied to me, that they deceived me, yes. 10 Q. There's no document entitled Mortgage in 11 Q. Okay. That's what I'm trying to find out. 11 Exhibit No. 8; is there? 12 A. Well, read the paper. I got the paper A. In what, the third one, the third page? 12 13 sitting right there in front of you. The letter that 13 Q. Any page. Is there a document entitled I wrote there and probably a couple a more. 14 Mortgage in Exhibit 8 of all those pages? 15 Excuse me, I got to go to the 15 A. Mortgage. 16 hathroom. Q. That document --16 17 (Brief recess.) 17 A. I acknowledge a mortgage. 18 Q. So Exhibit 8, which you're free to take a 18 Q. What is that document entitled on top? look at and take as much time as you want to do so, 19 19 A. Servicing Transfer Disclosure Statement. is what you thought was the new loan? 20 20 Q. Okay. It's not entitled Mortgage; is it? 21 A. Is this Exhibit 8? 21 A. No, it's not entitled it. I said mortgage. 22 Q. Yes. 22 That's the mortgage. 23 You used the word contract, but I'm 23 Q. Well, the word "mortgage" is used in that 24 trying to figure out what you mean by that. I mean document? did you think this was a new loan? A. Yeah.

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A. Yes. I'm a consumer. Q. I understand that, but, I mean, that's not really the issue here.

The question is what those documents 5 are and what you I guess thought they were. Is there 6 a note or a mortgage in those documents in Exhibit 8? 7 There isn't; right? 8

A. I don't know.

Q. Well, take a look.

10 A. I don't know what I'm looking at.

Q. Well, take a look at Exhibit 2.

12 We went through Exhibit 2; right?

13 A. Mm-hmm. 14

Q. The third page, flip down a couple pages.

15 That document is entitled Note; isn't it?

16 A. Right.

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17 Q. It's got a date and it's got a dollar

18 amount in it?

A. Right.

Q. That's a note, right; would you agree with 20

21 me on that?

22 A. Right.

23 Q. There's no document that looks anything

24 like that? Does that say Note at the top?

25 A. It doesn't matter. It says payments,

Q. So are you saying you think that's a 1 mortgage?

A. When I called Eric Meadow up, he faxed all this stuff over to me. Yes, I would assume it's a 5 mortgage, yes.

Q. Pretty simple. All I'm asking you if there's a document that looks like that document right there, which is the third document in Exhibit

2, in Exhibit 8? Very simple question.

A. Is there a document like this in here?

Q. Correct.

12 A. So now what is this Consent to Contract?

Q. Is that the content?

14 A. Consent to Contact. 15

No.

16 (Marked for identification Deposition 17

Exhibit No. 9.)

18 Q. Would you take a look at Exhibit 9. It's 19 entitled Uniform Residential Loan Application;

20 correct?

21 A. Correct.

22 Q. It's a four-page document?

23 A. Correct.

Q. The last page you see is signed by you. Is 24

that your handwriting on the document, by the way,

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A. He understood that I was having a problem.

with what Morris Wilson said, okay, about the two

points in six months. He said why didn't you wait

the six months? I said you sold my contract. He

care of it. I'll either give you \$3,500, and he said that, he was correct, or the interest rate of 6.45,

Why would I assume anything clsc?

goes, well, I'll fax over some things, we'll take

and I said I'd take the interest rate. He said I'll

fax you over the paperwork.

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68 66 1 O. Anything else but what? filling in the spaces? 2 A. That that's a new contract. 2 A. No. O. That's a new note and a new mortgage? 3 Q. Look at the last page. Is that your signature? Q. You don't recall signing a new note or new A. This is my signature here, yes. 5 morteage in May of 2004? Q. And I think the second to last page as A. That was the only papers I signed in May. well. I may be wrong. Q. Do you remember getting phone calls from A. Yes, it is. 8 Q. Okay. Dated 5-6-04? Mr. Meadow after that asking you for pay stube and 10 for mortgage payment information? 10 A. And this document was what? What is this? A. No, that wasn't true. That wasn't true. I mean who made the document out and everything? 11 He called me one time. This was in May? 12 13 Q. And what did he say in that phone call? 13 Q. May 6, '04. 14 A. He left a message. 14 A. So this had to be Eric Meadow. Q. What did he say in the message? No. This is part of - this is, no. 15 15 A. We have a problem. This is part of what he sent -- what he sent me was 16 16 17 Q. And what was the problem? 17 all I signed. A. I don't know. I didn't call him back. We 18 18 Q. Okay. 19 don't have a problem. A. That's all. 19 Q. Do you recall sending him information. 20 20 Q. Which was Exhibit 8 there? payroll information, concerning April 11th and April 21 A. Right. This is all Eric Meadow sent me, 21 18th payroll information for you? 22 VĆŚ. Q. And based on Exhibit 8 you thought you 23 A. No, I don't remember that. I might have. 23 24 I don't remember. I sent so much documents. I mean had they had all my documents there, so why would be want 25 A. A new contract, yes. 69 67 Q. Well, you say new contract. When you say anything from me? 1 Q. Are you saying - you're asking me, but are that, do you mean a new loan; is that what you mean you saying he did not ask you for payroll 3 by that? information? A. I thought of that as being a correction to 4 A. He didn't ask me for anything. 5 the problem that I was having, and Eric Meadow was 5 б Q. Why did you send it to him then? 6 going to take care of it for me, and so when I signed it and he faxed it over, why would you fax something I didn't send him anything. 7 Q. Take a look at Exhibit 10. 8 over and ask me to sign things like that when you know the problem? You know, I mean, and then you fax 9 A. That I remember that I sent him. 10 (Marked for identification Deposition over things that aren't even - doesn't mean anything Exhibit No. 10.) 11 and you sign, you tell me to sign here, sign that and 12 Q. Do you remember sending him Exhibit 10, everything. So I'm thinking, okay, I'm good to go now because Eric Meadow understands. 13 Eric Meadow? 13 A. I might have. This is my paycheck. 14 O. What did he understand? What do you think 14 Q. From April 11 of '04 and April 18 of '04? 15 he understood then? 15

18 (Pages 66 to 69)

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correct?

A. Mm-hmm, yes.

Q. Just so I'm clear, in January of '04 when

Mortgage you signed initial documentation on January

Q. In May of 2004, you signed some documents,

none of which were a note and a mortgage, but you

13th, and then you signed a note, a mortgage, among

you initially got a loan from American Equity

other documents on January 29th at a closing;

Do 4

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70 assumed that you didn't have to sign a note and a mortgage in order to get a new rate of 6.45 percent? 2 A. Correct. 3 Q. What did you base that assumption on? A. Ignorance. 5 Q. Did you call Mr. Meadow in May or June of 6 2004 about your loan with American Equity Mortgage strike that -- your loan, period? 8 A. I called him about that, yeah. In May? 9 Q. May or June. 10 A. And I called him for - I might have had 11 correspondence with him. I can't remember specifically every conversation that I had with 14 people. 15 Fair enough. Let me show you what we'll have to 16 mark as Exhibit 11 to your deposition. 17 (Marked for identification Deposition 18

Exhibit No. 11.)

A. Yes, I remember.

Century - strike that.

Q. Do you recall receiving that letter from

New Century Mortgage, which is dated June 4, '04?

Q. And in there they're complaining that New

New Century is stating to you that

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remember. Q. Do you remember if you told anybody at 2 either New Century or American Equity Mortgage that this letter which is Exhibit 11 is inaccurate, that you do have a new loan and that that is your correct payment? A. Yes, I did. Q. Who and when? A. I can't remember the counselors. Like I said, it's in California, and when I call up there they're just going to give me another counselor, they're just going to give me this counselor or that counselor, but I have correspondence with a female, I can't remember the woman's name, but I have correspondence with them, and I did call about that when I received this letter, yes. Q. At New Century in California? 17 18 Q. How about anybody at American Equity 19 Mortgage? 20 A. No, no. 21 What did the people at New Century tell 22 23 you? A. That I was short, the same with the letter. 24

Q. And what did you say in response?

your mortgage payment was short? 2 Q. Did you call Mr. Meadow after receiving 3 that letter from New Century? A. No. 5 Q. Did you call anybody at New Century after receiving that letter? A. No, they contacted me. Q. By telephone? A. No. by mail. 10 Q. In addition to this letter, you got another 11 letter from them? 12 A. It was a closure. 13 Q. Some time later? 14 A. No. 15 Q. How much later? 16 A. I'd say a month. 17 Q. Okay. But in June, specifically June 4th 18 or shortly thereafter when you presumably received 19 that letter, did you contact anybody at either New Century or American Equity Mortgage to discuss that 21 letter, the contents of the letter? 22 A. I might have.

Q. You might have contacted —

A. I might have contacted them. I can't

73 A. I told them I have a new contract, and they said nobody contacted us. Q. What did you say to that? 3 A. Ob, really? I assumed it now since so many deceits 5 and so many deceptions, I have pretty much assumed that yeah, okay, it's a lie, and I tried to stick to 8 my guris. Q. So you never found out from American Equity 9 Mortgage why your payment didn't go down; correct? A. Why would – this payment didn't go down? 11 Q. Why New Century wrote you that letter. 12 A. They wrote me a letter because it was 13 short 14 Q. I understand that, but you never had a 15 conversation with anybody at American Equity Mortgage about that letter, about the New Century letter? A. I don't think so. I can't remember, but I 18 don't think I did. 19 Q. And you never called Eric Meadow and said 20 how come I don't have a new 6.45 percent rate? 21 A. No, I didn't, because I accepted this right 22 23 Q. And you don't recall ever signing - you 24

never did sign a note or a mortgage with a 6.45

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76 74 1 percent rate? Q. Anything else? 2 A. No. A. No. Two points, that's what they promised Q. Have you tried to obtain a new note or 3 and that's what I wanted them to do. mortgage or refinancing on your property since? (Marked for identification Deposition A. No one would touch me. 5 Exhibit No. 12.) Q. Have you tried? 6 Q. Take a look at Exhibit 12 to your 7 A. Yes. 7 deposition. Q. Who have you applied to? 8 Do you ever remember receiving that 9 A. I have applied with Rock Financial. It 9 document from the American Equity Mortgage? 10 just was a conversation, nothing about -- no 10 A. No. I never had any contact with Eric paperwork. As soon as they knew that it was in 11 Meadow through the mail at all. 12 question, they wouldn't - they wouldn't touch me. 12 Q. If I told you that your lawyer gave that to 13 Q. You never filled out any paperwork with 13 me this morning, would that change your mind? 14 Rock? A. Well, then I don't remember. A. No. 15 Q. Okay. You don't have any independent Q. Any other mortgage company or lender that 16 16 memory of it? 17 you asked to refinance your property, your loan? 17 A. I have no independent memory, I mean, of A. I think it was Ameriquest. There was a 18 18 all these papers, no. 19 19 couple of them. Q. Take a look at what we'll mark as 13. 20 Q. I'm sorry, Ameriquest? 20 We'll hold off on that for a second. 21 21 A. Yes. Let's go back to the question I asked 22 Q. Did you fill out applications with 22 before concerning damages. How much are you claiming 23 23 Ameriquest? in damages in this lawsuit? 24 A. No. 24 A. I want my two points. 25 Q. Telephone conversation only?

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75 A. Yes. 1 Q. Is that true of any company you called? 2 3 A. Yes. Q. So before and after dealing with American Equity Mortgage, the only company that ever offered you a rate below 8.3 was American Equity Mortgage; is that fair to say? 7 8 I never tried anyone else. O. Well, you tried National City; correct? 9 A. Yes, that's true. 10 Q. And that was before coming to American 11 Equity Mortgage? 12 13 A. Right. Q. And they wouldn't do it? 14 A. Right, they wouldn't do it. 15 Q. How much are you claiming your damages are 16 in this lawsuit? 17 A. How much am I claiming? 18 Q. Let's go back before that. 19 A. Okay. 20 Q. What are you saying American Equity 21 Mortgage didn't do that it should have done? 22 A. I assumed that they were going to hold onto

24 my contract, wait six months, refinance me for a two

point less and that was it. That's all I wanted to

Q. You want a mortgage for six percent?
A. That will work.
Q. Are you claiming any other damages?
A. No. I want them to do what they told me they were going to do, and that's all I want them to do. You think I want this money?

MR. DOLAN: Let's go off for a minute.

(Brief recess.)

MR. DOLAN: I have no more questions.

All set. Thank you.

MS. HENRY: Thank you.

(Deposition concluded at about 3:05 p.m.)

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1 1	State of Michigan)	†
2	County of Oakland)	
3	Certificate of Notary Public	
4	I do hereby certify that the witness, whose	<u>}</u>
5	attached testimony was taken in the above-entitled	<b>!</b>
6	matter, was first duly sworn to tell the truth; the	<b>!</b>
7	testimony contained herein was reduced to writing in	
8	the presence of the witness by means of stenography;	
9	afterwards transcribed; and is a true and complete	
10	transcript of the testimony given by the witness.	
11	I further certify that I am not connected	
12	by blood or marriage with any of the parties; their attorneys or agents; and that I am not interested,	[
13 14	directly or indirectly, in the matter of controversy.	
1	In witness whereof, I have hereunto set my	
15 16	hand at Troy, Michigan, County of Oakland, State of	1
17	Michigan.	1
18	taturin Rum	
19		
20	Denise M. Kizy, RPR/CRR/CSR-2466	
21	Registered Professional Reporter	
22	Certified Shorthand Reporter	İ
23	Notary Public, Oakland, Michigan	
24	My Commission Expires: 7-28-07	·
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1	STATE OF MICHIGAN
2	IN THE UNITED STATES DISTRICT COURT
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4	GEORGE MANIRE,
5	Plaintiff,
6	-vs- Case No. 04-60278
7	
8	AMERICAN EQUITY MORTGAGE,
9	Defendant.
10	/
11	
12	The deposition of MORRIS WILSON,
13	a witness in the above-entitled cause, taken before
14	Maureen M. McLaughlin, Certified Shorthand Reporter,
15	Registered Professional Reporter, and Notary Public in
16	and for Oakland County, Michigan, at 30500 Van Dyke
17	Avenue, Suite 700, Warren, Michigan, on the 25th day of
18	May, 2005, commencing at 10:09 o'clock a.m., pursuant to
19	the Michigan General Court Rules.
20	
21	
22	
23	
24	<b>-</b> .
25	

		Page 2
1	APPEARANCES:	1 age 2
2	UAW-GM LEGAL SERVICES PLAN	
3	30500 Van Dyke Avenue, Suite 700	
4	Warren, Michigan 48093	
5	586-574-4400	
6	For the Plaintiff	
7	BY: SEQUARA M. HENRY	
8	DICKINSON WRIGHT, P.P.L.C.	
9	38525 North Woodward	
10	Bloomfield Hills, Michigan 48304	
11	248-433-7200	
12	For the Defendant	
13	BY: J. BENJAMIN DOLAN, ESQ.	
14		
15	ALSO PRESENT: Michael Diaz, Esq.	
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23		<u>:</u>
24	<b>≖</b> .	
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	•	Page 3
1	INDEX	
2		PAGE
3	Examination by Ms. Henry	4
4		
5	EXHIBITS	
6		MARKED FOR
7	DESIGNATION	IDENTIFICATION
8	None	
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1	Page 4 Warren, Michigan
2	5-25-05
3	At or about 10:09 a.m.
4	, 
5	MORRIS WILSON,
6	having first been duly sworn, was examined and testified
7	on his cath as follows:
8	MS. HENRY: Today is the date and time set for the
9	deposition of Morris Wilson. The case is George Manire
10	versus American Equity Mortgage.
11	Pursuant to the subpoenas, Mr. Morris is present at
12	the deposition and as well as his attorney, J. Benjamin
13	Dolan. There's also a representative from American
14	Equity Mortgage.
15	MR. DIAZ: Michael Diaz, D-i-a-z, in-house general
16	counsel.
17	MS. HENRY: Mr. Manire is also present as well as
18	myself, the attorney, Sequara Henry, for the Plaintiff.
19	EXAMINATION
20	BY MS. HENRY:
21	Q. Mr. Wilson, please state your full name for the record.
22	A. Morris Ronald Wilson.
23	Q. And your place of employment, sir?
24	A. American Equity Mortgage.
25	Q. Where is that located?

- A. That is at One Town Square, Southfield, Michigan.
- Q. How long have you been employed there?
- 3 A. Will be four years in June.
- 4 Q. What is your position with the company?
- 5 A. Loan officer.
- 6 Q. How long have you held that position?
- 7 A. With the company?
- 8 Q. Yes.
- 9 A. It will be four years in June.
- 10 Q. How long have you been a loan officer?
- 11 A. Five -- five years.
- 12 Q. Five years. Okay. What does your job entail?
- 13 A. My job entails cold calling, prospecting for business,
- 14 doing loans and conserving my business and just trying
- 15 to get business.
- 16 Q. Okay.
- 17 A. I'm a loan officer.
- 18 Q. Do you supervise any employees?
- 19 A. No.
- 20 Q. Who is your supervisor at the company?
- 21 A. My immediate supervisor today is Anthony Williams.
- 22 Q. Anthony Williams. Okay. And does the supervisor review
- 23 your work?
- 24 A. Absolutely.
- 25 Q. And that's a regular procedure at the company?

- 1 A. Yes. They know what's usually going on with our loans.
- Q. What is the procedures for applying for a loan with
- 3 American Equity Mortgage?
- 4 A. Well, technically you can just call in, okay. You're
- 5 assigned to a loan officer. You at that point would
- 6 come in for an appointment to sort of discuss what your
- 7 goals are in doing the loan. There is a preliminary
- 8 period where we have to get the loan -- your
- 9 preapproval, get you preapproval. We do an appraisal,
- 10 title work. We have you come in to close the loan.
- 11 Q. Okay. What documents does a borrower have to produce at
- the appointment in order to apply for a loan?
- 13 A. You would typically need pay stubs, income documentation
- such as W2s or 1099s, depending on whatever the case may
- be, driver's license, of course, homeowner's insurance
- information, and if you could, probably a statement from
- 17 your current mortgage provider.
- 18 Q. Okay. Did Mr. Manire complete those documents or
- 19 provide those documents to you?
- 20 A. Yes.
- 21 Q. And he did apply for a loan with your company?
- 22 A. Yes.
- 23 Q. You were the loan officer that was assigned to his case?
- 24 A. Yes.
- 25 Q. Okay. And at that point you reviewed his loan

	•	Page
1		application, his documents, so on and so forth, correct?
2		MR. DOLAN: I'm just going to object to the form of
3		the question. You said at that point. I guess I just
4		want to make sure he understands.
5	BY M	S. HENRY:
6	Q.	At the point of his appointment you were the loan
7		officer that was assigned, correct?
8	A.	Correct.
9	Q.	So you reviewed his documents yourself, correct?
.0	A.	Correct.
.1	Q.	Okay. And what is the process in reviewing loan
.2		applications at American Equity?
.3	A.	Don't quite understand the question. What is the
<b>.4</b>		process of reviewing.
L <b>5</b>	Q.	The process of maybe the process of approval or
16		denial of a loan?
<b>17</b>	A.	Okay. Once you have provided me the income
L8		documentation, so forth, I would complete a preliminary
L <b>9</b>		form to go to the investor to be faxed down to the
20		investor along with your application. They in turn
21		would within usually a short period of time would
22		return to me what's known as a preapproval.
23	Q.	Okay.
24	A	Okay.
25	Q.	And when a person is preapproved for the loan, what are

		Page 8
1		the next steps that are taken with respect
2	A.	Well, we have to do the appraisal, make certain that the
3		value is there. We do title work. Make sure that
4		there's no liens on the property. Once we receive all
5		that information we proceed with the closing.
6	Q.	And what are the procedures when a loan is not
7		preapproved, that it's denied?
8	A.	When a loan is not preapproved?
9	Q.	Uh-huh. Like let's say someone has not received
10		preapproval with the loan. They fill out the
11		application and it's not preapproved. What happens
12		then?
13	A.	I don't understand the question. What do you mean not
14		preapproved?
15	Q.	Let's say it's denied. The loan is denied. They fill
16		out the application and the loan is denied. What is the
17		process at that point?
18	A.	At that point I would call the customer back up and make
19		them aware of the status.
20	Q.	Is this a formal letter sent out or anything like that?
21	A.	I believe, to the best of my knowledge, that on the
22		other end, once the file, once has been totally turned
23		down or denied in the system that there a letter
24		would go out to the borrower.
25	^	And you're not familiar with the letter that goes out?

- 1 A. See, because I'm on the loan officer end of it, and that
- 2 would come from the clerical portion, our home office.
- 3 Q. Okay. Do you usually advise borrowers that the loan
- 4 will be re-evaluated after six months?
- 5 A. Absolutely not.
- 6 Q. So you don't remember telling Mr. Manire anything like
- 7 that?
- 8 A. No.
- 9 Q. Did you speak to Mr. Manire directly with respect to his
- 10 loan?
- 11 A. At which point?
- 12 Q. At the point of the application.
- 13 A. Yes, because he would have been right there in front of
- 14 me --
- 15 Q. Were you --
- 16 A. -- at the point of the application or at the point of
- 17 the appointment.
- 18 Q. At the point of the appointment?
- 19 A. At the point of the appointment he would have been right
- there in my office, as close as you and I are.
- 21 Q. And how many times after the appointment did you speak
- 22 with Mr. Manire?
- 23 A. Very difficult to speak to Mr. Manire. I want to say
- 24 \_\_ maybe two or three times for different issues, things
- that we may have needed, such as more recent pay stubs

- 1 and so forth.
- 2 Q. How many times did he apply for a loan with your
- 3 company?
- 4 A. To the best of my knowledge he only applied once with
- 5 me.
- 6 Q. And what was the outcome of his loan application when
- 7 dealing with you?
- 8 A. What was the outcome of his loan application. We -- Mr.
- 9 Manire was approved for a loan and we proceeded and we
- 10 did a loan.
- 11 O. Do you recall the percentage -- the interest rate? I'm
- 12 sorry.
- 13 A. Not right offhand.
- 14 Q. And did you speak to Mr. Manire any time after the
- 15 closing of his loan?
- 16 A. Not to the best of my knowledge.
- 17 Q. So his loan -- he applied for the loan, he was approved
- 18 for the loan. You did all of the necessary work --
- 19 A. Right.
- 20 Q. -- that you had to do, and you had no further contact
- 21 with him at all?
- 22 A. Correct.
- 23 Q. Did he ever contact your office to speak with you after
- 24 the closing of the loan?
- 25 A. I don't really recall any time that he attempted to talk

		Page 11
1		to me after.
2	Q.	Have you ever been disciplined at American Equity
3		Mortgage?
4	A.	No.
5	Q.	And you've stated that you were there four years,
6		correct?
7	A.	Yes.
8	Q.	Okay.
9		MS. HENRY: Nothing further for Mr. Wilson.
10		(Deposition concluded at 10:18 a.m.)
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**MORTGAGE** 

Return To:

American Equity Mortgage, Inc.

11933 Westline Industrial Drive, St. Louis, Missouri 63146

### DEFINITIONS

Words used in multiple sections of this document are defined below and other words are defined in Sections 3, 11, 13, 18, 20 and 21. Certain rules regarding the usage of words used in this document are also provided in Section 16.

(A) "Security Instrument" means this document, which is datedJanuary: 29. 2004 together with all Riders to this document.

(B) "Borrower" is GEORGE I. MANIRE, a Single Person

Bostower's address is 6270 GENAW RD, COTTRELLVILLE TWP, Michigan 48039 Borrower is the mortgagor under this Security Instrument. 2004-06-12310

MAC UNIFORM INSTRUMENT

Form 3023 1/01

-6(Mi) 100051

Page 1 of 15

VMP MORTGAGE PORMS - (\$00)521-7291

con the analysis			
(C) "Lender" is American Equity Mortgage,	les.		
Lenderis a Corporation	Tite.		,
organized and existing under the lav	ws of Missouri		
Lender's address is 11933 womel			
St. Louis, Missouri 6314	16		
Lender is the mongagee under this .			
(D) "Note" means the promissory n		dJanuary 29, 2004	·
The Note states that Borrower owes			Dollars
One Hundred Forty-Four Th (U.S. \$144,000.00 );	ioueana and outlooths itus interest. Borrower has promi	ised to pay this debt in real	
Payments and to pay the debt in ful			ina i ci iodic
(E) "Property" means the property			ights in the
Property.			•
(F) "Loan" means the debt evidence	ed by the Note, plus interest, ar	y prepayment charges and	late charges
due under the Note, and all sums du	ie under this Security Instrument	, plus interest.	
(G) "Riders" means all Riders to t		executed by Borrower, Th	ic following
Riders are to be executed by Borrov	wer (check box as applicable):		
Adjustable Rate Rider Co	ondominium Rider [	Second Home Rider	
	anned Unit Development Rider	1.4 Family Rider	i
		Other(s) [specify]	:
	i	A TIBIHXA SE	
ordinances and administrative rules non-appealable judicial opinions. (I) "Community Association Dues charges that are imposed on Bor association or similar organization. (J) "Electronic Funds Transfer" check, draft, or similar paper instinstrument, computer, or magnetic or credit an account. Such term it machine transactions, transfers it transfers. (K) "Escrow Items" means those if (L) "Miscellaneous Proceeds" met by any third party (other than insudamage to, or destruction of, the Property: (iii) conveyance in lieu value and/or condition of the Prope (M) "Mortgage Insurance" means the Loan.  (N) "Pertodic Payment" means the	means any transfer of funds, a trument, which is initiated thro tape so as to order, instruct, or notides, but is not limited to, partialled by telephone, wire to tems that are described in Section ans any compensation, settlement rance proceeds paid under the or Property; (ii) condemnation or of condemnation; or (iv) misreperty.	is all dues, fees, assessmen ondominium association, other than a transaction ough an electronic terminal authorize a financial institutionin-of-sale transfers, autoansfers, and automated constant of damages, or proverages described in Section other taking of all or any resentations of, or omissionainst the nonpayment of, or aimst the nonpayment of the nonpaym	is and other homeowners riginated by telephonic tion to idebit omated teller learinghouse roceeds paid on 5) for: (i) part of the ns as iq, the r default on.
(N) "Periodic Payment" means the regularly scheduled amount due for (i) principal and interest under the Note, plus (ii) any amounts under Section 3 of this Security Instrument.			
THE LAY WAS A STATE OF THE STAT			
	2004-06-12310	was se	
ATTO ATTAIN INVAL	Page 2 of 15	For	m 3023 1/01

(O) "RESPA" means the Real Estate Settlement Procedures Act (12 U.S.C. Section 260) et seq.) and its implementing regulation, Regulation X (24 C.F.R. Part 3500), as they might be amended from time to time, or any additional or successor legislation or regulation that governs the same subject matter. As used in this Security Instrument, "RESPA" refers to all requirements and restrictions that are imposed in regard to a "federally related mortgage loan" even if the Loan does not qualify as a "federally related mortgage loan" under RESPA.

(P) "Successor in Interest of Borrower" means any pany that has taken title to the Property, whether or not that pany has assumed Borrower's obligations under the Note and/or this Security Instrument.

#### TRANSFER OF RIGHTS IN THE PROPERTY

This Security Instrument secures to Lender: (i) the repayment of the Loan, and all renewals, extensions and modifications of the Note; and (il) the performance of Borrower's covenants and agreements under this Security Instrument and the Note. For this purpose, Borrower does hereby mortgage, warrant, grant and convey to Lender and Lender's successors and assigns, with power of sale, the following described property located in the County

[Type of Recording Instrument Security Instrument Ins

SEE EXHIBIT A.

Parcel ID Number: 74-17-021-4014-000 6270 GENAW RD COTTRELLVILLE TWP which currently has the address of (Street)

("Property Address"):

[City] , Michigan 48039

[Zip Cods]

TOGETHER WITH all the improvements now or hereafter erected on the property, and all easements, appurtenances, and fixtures now or hereafter a part of the property. All replacements and additions shall also be covered by this Security Instrument. All of the foregoing is referred to in this Security Instrument as the "Property."

BORROWER COVENANTS that Borrower is tawfully seised of the estate hereby conveyed and has the right to mortgage, grant and convey the Property and that the Property is unencumbered, except for encumbrances of record. Borrower warrants and will defend generally the title to the Property against all claims and demands, subject to any encumbrances of record.

2004-06-12310

Page 3 of 15

Form 3023 1/01

-6(MI) (0005)